

Procace Consulting Inc.
180 Caster Ave
Woodbridge, Ontario
L4L5Y7

Date: January 4, 2007
Subject: Procace Consulting – Letter of Reference
Attn: Eric Farquharson, Vice President Sales

Dear Eric,

I would like to express our appreciation for the excellent work that the entire Procace Consulting team has provided to the George Brown College over the past 6 years. Procace has provided us with many excellent resources that have made a significant contribution to the information systems projects we have successfully delivered over this period. The Procace team has been able to understand our needs and those of our clients within the College, and translate them into successful application developments.

I would point to several major projects where the Procace team has made a significant difference to us. We embarked on major upgrades of our Sunguard SCT Banner application in 2004 and 2006. Both of these upgrades included technical, scheduling and business challenges that the Procace team helped us to overcome, and deliver working systems on time. We are now smoothly running Banner 7.3, the most recent version of this software. Procace has also helped us to deliver upgraded functionality and performance to our student registration module on more than one occasion.

Procace has been able to supply our IT resourcing needs flexibly and capably over the years. We have benefited from a range of skills, from business analysis, through the entire range of application design and development skills to quality assurance planning and testing. I highly recommend Procace Consulting as a strong supplier of technical resources that can get the job done.

Sincerely,

Alfred Carr
Manager Systems Development and Support
George Brown College