



**Labourers' Pension Fund**  
of Central and Eastern Canada



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January 2, 2007

Mr. Eric Farquharson  
Vice President, Sales  
Procace Consulting Inc.  
180 Caster Ave  
Woodbridge, Ontario  
L4L5Y7

Re: Procace Consulting – Letter of Reference

Dear Eric,

I would like to express our appreciation for the excellent work that the entire Procace Consulting team has provided to the Labourers' Pension Fund of Central and Eastern Canada (LPF) over the past 5 years. Procace has successfully delivered several major projects over this period, and is now a trusted partner in our operations. Procace has been able to understand our pension systems and business needs, and translate them into efficient applications that run the core of our business.

The Procace team first delivered our new Pension Administration Application in 2004. We have been able to implement improved business processes, reduced operational costs, improved access to historical data, and improved data security. Our confidence in Procace grew significantly over this period, and we committed to a long term support and enhancements contract.

As part of our ongoing commitment to our plan members, we embarked on a major upgrade of our web site. We worked with Procace to redesign the look and feel of our site, and more importantly, to deliver new services and information to our members securely over the web. Our members are now offered a vastly improved internet experience. They can look at their own pension information, use the self help functionality and access important information on the Fund's structure, governance, important events.

As a Pension Plan Administrator, LPF takes a long-term view to meeting our Plan member's needs. We feel that Procace Consulting has the vision and capabilities to help us in this endeavor.

Sincerely,

David D'Agostini  
Administrator

**Labourers' Pension Fund of Central and Eastern Canada**

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