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**ORACLE PARTNER PROGRAM GAINS MOMENTUM IN CANADA
AS INVESTMENT IN PARTNER PROGRAMS, RESOURCES GROWS**

**Leading Canadian Technology Solutions Providers Embrace Partnerships
With Oracle To Leverage Business Opportunities**

MISSISSAUGA, ON, October 28, 2002 — (<http://www.oracle.com/tellmemore/>)

Oracle Corporation (NASDAQ: ORCL), the world's largest enterprise software company, today announced that a growing number of Canadian information-technology solutions providers companies — including Steelman Software Solutions, Max Systems Group Inc. and RPM Technologies — have joined the Oracle Partner Network (OPN).

The Oracle Partner Network is a global business network of more than 12,000 companies who deliver innovative enterprise information-management solutions based on Oracle software. Through access to Oracle's premier products, education, technical services, marketing and sales support, OPN provides partners with the resources they need to be successful in today's Internet economy. Oracle partners are able to offer customers leading-edge solutions backed by Oracle's position as the world's largest enterprise software company.

About 600 Partners in Canada

Formerly known as the Oracle Partner Program, OPN now has about 600 partners in Canada. As partners direct more resources to the development, sale, implementation and support of advanced Oracle software, OPN responds by providing greater market opportunities, technical advice, privileged access to powerful software, communications with other partners and, most important, a commitment to total customer satisfaction.

More than 70 technology companies have joined OPN since January. Among the new

members are Longview Systems, Freeboarders Canada Corporation, Infocorp Computer Solutions and Petro-Soft Systems Ltd.

Oracle Partner Network is now making it even more attractive for independent software vendors (ISVs), systems integrators (SIs), value-added resellers (VARs), hardware and infrastructure vendors, value-added distributors (VARs) and education providers to partner with Oracle. Today, Oracle announced a number of enhancements to its Global Partner program as part of its Global Partner Awareness Week.

“The Oracle Partner Program gives our Canadian partners a clear road map for developing, reselling and supporting applications for the Internet marketplace,” says Rick Terry, director, alliances, at Oracle Corporation Canada Inc. “By investing in our partners, we’re seeing the broad adoption of Oracle products for e-business applications.”

The program offers three levels of membership:

- **Certified Advantage Partner.** Certified Advantage partners have consistently demonstrated the highest level of competency and commitment to Oracle. Included in the benefits to long-term strategic partners are the opportunity to participate in joint marketing programs with Oracle, account management, enhanced technical and development support and a company profile on oracle.com.
- **Certified Partner.** Certified Partners enjoy all Member Partner services plus increased services in areas such as technical support, marketing, and sales services. Certified Partners are eligible to apply for access to Oracle E-Business Suite software, support and associated services.
- **Member Partner.** The Member Partner level enables companies to introduce their unique solutions or services to the Oracle economy while building their Oracle competency. Partners have access to Oracle 9i services as well as many other Web-based resources designed to enhance the partner value proposition, broaden their opportunities, and extend their reach in the marketplace.

Independent software vendors comprise the foundation of Oracle Canada’s partner base, with about 70 per cent of the total membership. Systems integrators are next with 18 per cent, followed by value-added resellers with 10 per cent. Hardware and infrastructure vendors, value-added distributors, education providers and content providers make up the other two per cent.

In terms of regional distribution, about 50 per cent of partners are located in Ontario. Partners in British Columbia, Alberta, Saskatchewan and Manitoba make up another 25 per cent and 22 per cent of members are based in Quebec. The other three per cent come

from the Maritimes and Newfoundland.

Demand for Oracle Strong

Pangaea Systems Inc. is one of Canada's leading providers of integrated Oracle e-business solutions. The Calgary-based company, an early adapter of the Oracle Application Server, has enjoyed a long, profitable partnership with Oracle.

"The demand for Oracle-based e-business solutions in the enterprise and general business markets is strong," says Patrick Whelan, at Pangaea. "Oracle technology has played a pivotal role in our success; it has enabled us to handle increasingly larger and even more complex projects on behalf our customers.

"The Oracle Partner Network gives us access to market-leading Oracle products and resources, at preferred pricing," Whelan points out. "This enables us to rapidly leverage, develop and support business solutions for our customers in many different industries — no matter which computing or business environment in which they operate."

Grow Customers' Mission-Critical Systems

Procace Consulting, an Oracle Certified partner, has provided high-quality, cost-effective Oracle business solutions for such companies as The Globe and Mail, Ontario Hydro and Intel. The Toronto-based systems integrator, which celebrated its 10th anniversary earlier this year, views OPN as an integral group to enable it to meet customer demands for robust Oracle support.

"Many of our existing and potential clients have significant investments in Oracle technology, so they expect us to have a close working relationship with Oracle," says Lev Moltyaner, managing partner at Procace Consulting. "Through OPN, we have immediate access to leading-edge technical support direct from Oracle to solve any challenges associated with fine tuning and growing our customers' mission-critical systems."

Rapid Development of Cutting-Edge Solutions

While OPN enables partners to leverage strong ties with Oracle to entice customers with an existing stake in Oracle software, it also encourages rapid development of cutting-edge solutions.

x.eye inc., an Oracle certified partner and the leading provider of integrated wealth-management software, has chosen the Oracle database to develop

x.eye.wealth.manager[™], a comprehensive, client-centric solution designed for wealth management firms with 100 to 50,000 users.

Built exclusively on Oracle's database platform, *x.eye.wealth.manager* enables wealth-management teams to co-ordinate, execute and track all interactions with clients, prospects, referral sources, third-party advisors, and other related contacts. The Oracle database's robust functionality, technological infrastructure and scalability were key factors in the decision by RBC Investments, a subsidiary of the Royal Bank of Canada and one of the country's largest providers of wealth-management services, to choose *x.eye* on Oracle.

"Our products use the more sophisticated features of the Oracle database," says Ken Roebuck, co-president, *x.eye*. "The Oracle Partner Program gives us access to the latest product information and technical support. For us, that greatly minimizes the risk of taking applications into unexplored directions."

'Benefits Go Beyond Cost Reduction'

Similarly, companies like Workbrain, a pioneer in the development of employee relationship management solutions for large enterprise, are leveraging all the benefits of OPN to develop proprietary applications on the Oracle platform.

"The benefits for us as developers go beyond straight cost reduction," says Kristina Leary, vice-president of marketing. "Our staff participates in Oracle education courses on an on-going basis, and has access to Oracle consulting staff for more information and marketing expertise."

About Oracle

Oracle is the world's largest enterprise software company. For more information about Oracle visit our website at www.oracle.com.

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Where do I go to learn more about Oracle Partner Network?

<http://opn.oracle.com>

Where do I go to learn more about developing on the Oracle platform?

<http://otn.oracle.com>

If I am a member of the media, how can I access the press portal, Oracle's most up-to-date news and information portal?

<http://www.oracle.com/start/pressportal/intro.html?src=638282&Act=1>

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