

Oracle Press Release

Contact(s):

Paul Stulberg
Oracle Corporation Canada Inc.
(905) 501-2461 (416) 434-3975
paul.stulberg@oracle.com

Kate Vrancart
Alchemy Public Relations
(416) 203-9707, ext. 26 (416) 414-3709
katev@getareaction.com

CANADIAN PARTNERS GIVE TOP MARKS TO ORACLE9i(r) DATABASE AND ORACLE9i(r) APPLICATION SERVER

Unlimited Scalability, Total Availability, Improved Reliability Key Advantages to Providing Customers with Complete Information-Management Solutions

ORACLEWORLD, SAN FRANCISCO, Nov. 12, 2002 - (<http://www.oracle.com/tellmemore/?1521044>) Oracle Corporation (NASDAQ: ORCL), the world's largest enterprise software company, today announced growing support from independent software vendors and systems integrators across Canada who are building applications and software solutions for their customers on the Oracle9i technology platform.

Partners say that customer demand for Oracle9i Database and Oracle9i Application Server is driven by Oracle's ability to deliver a complete, integrated Internet software solution that lowers the total cost of computing. Using Oracle9i technology, Oracle partners throughout Canada are able to provide customers with the world's most comprehensive, scalable and reliable platform upon which to develop and deliver mission-critical e-business applications. About 600 Canadian partners, including such companies as Deloitte & Touche, Cap Gemini Ernst & Young, CGI Inc., Pangaea Systems Inc., **Procace Consulting**, TELUS, x.eye incorporated, xwave, Workbrain, The Administrative Assistants, Ltd., Computer Methods International Corp. (CmiC), Cambian and Versa Systems, deliver solutions in the areas of content management, developer tools, integration, portal, security, systems management, Web services and wireless.

Significant Reduction In Computing Costs

Using key database features, such as Oracle9i Real Application Clusters, companies can easily support increasingly large numbers of users on relatively inexpensive systems and significantly lower the cost per user as they grow. Furthermore, by working with Oracle, partners can also deliver solutions that offer customers enterprise-level availability and reliability on low-cost hardware solutions.

"By partnering with Oracle to make clustered solutions easier to buy, deploy and manage, partners can provide customers with new levels of competitive advantage," says Rick Terry, director, alliances, at Oracle Corporation Canada Inc. in Mississauga, ON. "Oracle has not only improved the scalability and cost savings of clustered database, but has made them simple and cost-effective to own, as well."

Oracle9i Database also offers unique features such as self-tuning and self-management, a virtually zero data-loss solution and the industry's most validated security features. Due to Oracle's extensive research and development, software is the driver of the next economic shift in information technology, Terry says.

"There has never been a more economical model of computing than with low-cost hardware running Oracle9i Database and Real Application Clusters."

'Awesome Piece of Technology'

With thousands of downloads to date of the Oracle9i Database Partner Accelerator Kit, Oracle9i Database has also been widely endorsed by major independent software vendors (ISVs) and system integrators (SIs).

"Oracle9i Database is an awesome piece of technology," says Andrew Okimi, managing partner and chief

technology architect at Procace Consulting in Toronto. "It's the database that runs the e-business world. While it can be configured and maintained for small companies with simple needs, it is at its best when asked to do the impossible. It can support absolutely all business needs and can do just about anything you can think up."

And with the growing need by companies to feel that their data is safe and secure, Oracle9i's comprehensive set of data-protection and data-recovery features ensure that mission-critical information will never be compromised ¾ regardless of failure.

"Oracle's unbreakable message is very compelling," says Mike Roach, president and chief operating officer, Canada, at CGI Inc., which provides end-to-end IT services and business solutions to 3,000 clients in the United States, Canada and more than 20 countries around the world. "Features such as Oracle Advanced Security provides robust enterprise-user security where organizations have a choice of implementing end-to-end security by authenticating users using digital certificates or passwords, reducing the total cost of deploying security."

The Quintessential Application Server

Oracle9i Application Server offers the industry's fastest, most complete and integrated J2EE-certified application server. Oracle9i Application Clusters has revolutionized the fast-growing application server market by being first to integrate all the technology required to build and deploy e-business portals, transactional applications, and Web services in a single product.

Oracle9i Application Clusters supports all key Java, XML and emerging Web services industry standards. Its open and integration-ready architecture ensures that your Web applications can integrate with your IT environment, including legacy systems, the applications of your suppliers and partners, and Oracle and non-Oracle databases. Oracle9i Application Clusters offers unmatched scalability, reliability, and security to keep critical business applications up and running.

"Oracle9i Application Server delivers exceptional performance as well as the tools and platform we need to build and deploy our licensing solution over the Web," says Tom Gottlieb, vice-president, licensing solutions division, at Versa Systems, a Toronto based independent software vendor that provides licensing and case-management solutions to government regulatory agencies. "It also provides the ability to scale to thousands of users, and its reliability and security has proven invaluable to us, and more importantly, to our clients."

"The licensing of individuals is a fundamental cornerstone to homeland security - which consists, in part, of positively identifying people and their qualifications. The security of the data, reliability, availability and system stability of Oracle9i Application Server is absolutely paramount."

Oracle9i Application Server also provides a complete solution for building, deploying and maintaining self-service, integrated enterprise portals. It combines an extensible framework for standardized application access with a set of self-service tools for customizing the portal, publishing and managing information and accessing real-time business information. The product's completeness was lauded recently when a leading analyst firm ranked Oracle9i Application Server portal as the top best-of-breed portal solution.

"We've had a growing number of companies who come to us with the intent to build a leading-edge product that would provide them with sustainable competitive advantage in the industry in which they do business," says Patrick Whelan, managing director, Pangaea Systems Inc., a Member Partner of the Oracle PartnerNetwork, and one of Canada's leading providers of integrated Oracle e-business solutions. "We recommend Oracle9iAS because the extensive functionality, and the portal capabilities, save a significant amount of development time."

"Furthermore, the stability of Oracle9iAS gives us a great platform to build a complex application using industry-standard technologies. Our customers get competitive advantage out of the box, and a great platform to continue to build competitive advantage into the future."

Strategic Platform

Cambian, a leading provider of collaborative commerce software for the mid-sized market and a Member Partner of the Oracle(r) PartnerNetwork, has chosen Oracle9i Application Server as a strategic platform for Cambian C/3. Cambian will leverage the complete J2EE platform provided by Oracle9i Application Server to deploy fast,

highly scaleable and reliable e-business applications and Web sites, which will result in significant returns on investment for our customers in the discrete manufacturing and distribution sectors.

"We chose Oracle9iApplication Server because of its scalability, reliability and cost-effectiveness," says Scott Wood, chief technology officer at Cambian. "The load-balancing, fault-tolerance, and clustering capabilities of Oracle9iApplication Server enable Cambian C/3 to provide high-volume execution and complete data integrity."

About Oracle

Oracle is the world's largest enterprise software company. For more information about Oracle visit our website at www.oracle.com. The Canadian site is available in both official languages at www.oracle.com/ca

###

Trademarks

Oracle is a registered trademark of Oracle International Corporation and/or its affiliates. Other names may be trademarks of their respective owners.