

The Customer References Program for partners team:

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Section 1: PARTNER Contact Information

Company Name	Procase Consulting Inc
Company URL	www.ProcaseConsulting.com
Partner Company Description:	<p>Procase Consulting specializes in delivering enterprise web solutions and database applications using Oracle, Microsoft, and Java technologies.</p> <p>Clients look to Procase when they need to balance the demands of complex requirements with tight budgets and deadlines.</p> <p>Procase built its reputation on dedication to quality, technical excellence, and its ability to deliver results. Today, Procase enjoys an impeccable record of helping its clients succeed by delivering cost-effective solutions.</p>
Partner Products/Services at Joint Customer Site	Oracle 11i HR/Payroll
Partner Success at Joint Customer Site	<p>Pacific Maritime Association runs a complex payroll and benefits program for 150 member companies of the US shipping industry. In 1998, PMA embarked on an ambitious plan of converting its Payroll and HR systems from mainframe to Oracle Applications. After several months of uphill battles, PMA commissioned Procase to drive the implementation process.</p> <p>Procase became an integral part of PMA's Information Technology group. The two teams worked together to design an architecture to manage twelve databases with over 150G of data per year. This included significant summarization of Oracle HR tables and re-engineering of Oracle Payroll processes in order to handle PMA's large transaction volume. PMA successfully launched Oracle Payroll by January 1999 without disruptions to its operation.</p> <p>Today, Procase continues to be an integral part of PMA's Information Technology group. Most recently the team has upgraded from 10.7 to 11i, completed a new implementation of Oracle 11i HR/Payroll, and installed a self-service employee maintenance and reporting module.</p>

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Section 2: CUSTOMER CONTACT

Company Name	Pacific Maritime Association
Company URL	www.pmanet.org
Industry	Transportation
Region	US
Contact Name	Mark Langner
Contact Title	Director, Payroll Services
Contact Email	mlangner@pmanet.org
Telephone	415-576-3249
Mobile	415-699-8249
Contact Address	550 California St, Suite 110, San Francisco, CA, 94104
Customer Description: (i.e. from www.hoovers.com)	The principal business of Pacific Maritime Association (PMA) is to negotiate and administer maritime labor agreements with the International Longshore and Warehouse Union (ILWU). On average, PMA payrolls 14,000 individuals comprising of over 100 union and pretax deductions weekly.
Oracle Products/Services at Joint Customer Site:	Oracle 11i HR/Payroll on an Oracle database. Oracle 9iAS and 9iDS.
Oracle Success at Joint Customer Site	PMA has very complex payroll requirements including: <ul style="list-style-type: none"> - Timecards from over 100 companies in 3 western states - Complex pay structure comprising of more than 200 pay codes with 3 shifts and multiple pay tiers and hours types - Employees work for multiple companies in multiple states, even within the same day Prior to Oracle, these requirements were handled by a very complex custom mainframe payroll system. Oracle HR/Payroll was able to meet all the business needs.

Section 4: ORACLE PRODUCT FEATURES used at Customer Site:

<p>Oracle Technology Used:</p> <p>Database</p>	<p>Check all that are applicable:</p> <p>Version: 8.1.7 Referencable: Yes</p> <p><input type="checkbox"/> RAC <input type="checkbox"/> Partitioning <input type="checkbox"/> OLAP <input type="checkbox"/> Data Warehousing <input type="checkbox"/> OLTP <input type="checkbox"/> AD Security <input type="checkbox"/> Label Security <input type="checkbox"/> XML DB <input type="checkbox"/> Enterprise Managers</p>
<p>9i Application Server</p>	<p>Check all that are applicable:</p> <p>Version: 1.2 Referencable: Yes</p> <p><input type="checkbox"/> IAS (J2EE, OC4J) <input type="checkbox"/> IAS (Mobile) <input type="checkbox"/> Email <input type="checkbox"/> Web Services <input type="checkbox"/> BI Tools <input type="checkbox"/> Portal <input checked="" type="checkbox"/> Y - Development Tools</p>
<p>ERP</p>	<p>Check all that are applicable:</p> <p>Version: 11i Referencable: Yes</p> <p><input checked="" type="checkbox"/> X Human Resources</p>
<p>Did the Customer upgrade their Oracle Applications to 11i?</p> <p>And was this part of the service(s) offered by the Partner?</p>	<p>Yes</p> <p>Part of the team</p>

The CUSTOMER REFERENCES PROGRAM for Partners Team:

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